



## Commercial Director appointment

### **Imperial College Health Partners (ICHP) is looking for a Commercial Director**

*Are you excited about improving healthcare by realising the benefits from working with innovators and wider industry? Come and join our growing team and become part of our mission at Imperial College Health Partners.*

In a world where the health and care sector has an ambition to improve outcomes for its population, but is facing increasing pressure from rising demand, reduced funding, technological and structural change, it can feel unprepared for the future as it fights fires today.

Our members and clients need a partner to help understand and manage complex change. At ICHP, we are uniquely placed to provide this support because of:

- *Our approach to innovation* – finding new ways to deliver change and solve problems
- *Our smart use of data and insight* – creating actionable insight to drive and underpin change
- *Our connections and collaborative ethos* – our unique position in the market to navigate and facilitate change.
- *Our people and culture* – diverse, committed, outcome focused experts to drive and deliver change

We have the necessary tools, expertise and capabilities required to support and manage complex change for our members and clients, unlocking the potential of innovation and transforming their ability to deliver a healthier population.

We are looking for someone who understands both the NHS, commercial landscape and the wider entrepreneurial space to develop an impactful set of offers and consolidate our existing services. The role serves the wider mission of ICHP to improve healthcare through innovation and collaboration.

The role will oversee and lead a range of projects and teams both customer and external partner facing including industry with a global outlook. Vision, self-determination, a commercial track record and experience in management and leadership are essential.

Success of the role will mean that ICHP continues to deliver demonstrable impact, and receive outstanding customer feedback, retains a motivated team, delivers value to its partners and beyond in accordance with our mission and is financially sustainable. You will achieve this by working seamlessly with the senior team and actively helping to shape the organisation at all levels.

If you are interested, please contact  
[axel.heitmueller@imperialcollegehealthpartners.com](mailto:axel.heitmueller@imperialcollegehealthpartners.com)

We look forward to hearing from you.